POWER AND INFLUENCE

THURSDAY 14 – SATURDAY 16 APRIL 2011

This course may be limited to 8 - 12 participants

FEATURING

Linda Chaousis – Adjunct Faculty of Carnegie Mellon University – Australia and Managing Director of Right Angle Strategies.

ADVANCED EDUCATION PROGRAM

Carnegie Mellon University - Australia's Advanced Education Program offers elite, practical and relevant professional development for executives and busy professionals. By selecting from a diverse range of Specialised Certifications or Executive Workshops, participants can ensure their skills are current and competitive, without the commitment of full-time or part-time study. This course may be available for credit towards a Masters degree from Carnegie Mellon University - Australia. However an increased registration fee commensurate with our degree programs may apply. Please contact the Admissions Office for more information on admissions@cmu.edu.au.

ABOUT THE COURSE

Power and Influence with Integrity. Are you aware of your bases of power? Are you fully using your currency? Do you ever have to ‘influence without authority’? Through tools, case studies and interactive conversation we will discuss how power is played out in organisations, how people gain and lose power, how to identify and leverage your bases of power and currencies, how to identify informal networks and the power they wield, and how to best use the spaces of power. Moving from theory to practical application, this will be a hands-on course that will equip you with knowledge and strategies to more effectively identify and leverage your ability to influence.

REGISTER TODAY

T + 61 (0) 8 8110 9910
E admissions@cmu.edu.au
F + 61 (0) 8 8211 9444
W www.cmu.edu.au

ABOUT CARNEGIE MELLON UNIVERSITY’S SPECIALISED CERTIFICATIONS

Our unique suite of Specialised Certifications feature hand-picked courses from the demanding curriculum of Carnegie Mellon University’s top-ranked master degree programs. What’s more, courses are led by Carnegie Mellon University’s influential faculty and special lecturers from around the world. Neither the content, nor the format sacrifices Carnegie Mellon’s reputation for delivering world-class educational opportunities.
REGISTRATION DEADLINE
Thursday 31 March 2011
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COST
Tuition AUD $1,500 incl. GST ($1,200 incl. GST for South Australian Government employees)

Contact our Admissions Office to find out if you are eligible for tuition fee assistance.

ABOUT LINDA CHAOUSIS

Linda Chaousis, Managing Director of Right Angle Strategies and Adjunct Faculty at Carnegie Mellon University – Australia, has held a number of senior management roles. In addition to several years consulting experience in a range of industries and sectors in Australia, the Middle East and the United States, she has authored several books, videos and management resources.

Working from an evidence base, Linda has the unique ability to take complex research and academic concepts and translate them into real life strategies. With a keen eye for matching creative, tailored solutions to organisational challenges, and an insatiable appetite for research, reading and reflection in the area of organisational development, Linda has an impressive track record of offering fresh solutions which build the capacity of individuals and organisations to create their own success. Her university courses, executive education programs and tailored client programs consistently receive outstanding scores and feedback. With an engaging, results oriented teaching style, Linda is a sought-after facilitator and teacher.

VENUE
Carnegie Mellon University – Australia
220 Victoria Square, Torrens Building, Adelaide

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POWER AND INFLUENCE
THURSDAY 14 – SATURDAY 16 APRIL 2011

PROGRAM SCHEDULE

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<thead>
<tr>
<th>Date</th>
<th>Schedule</th>
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<tbody>
<tr>
<td>Thursday 7 April</td>
<td>Participants receive pre-course reading materials</td>
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<tr>
<td>Thursday 14 April</td>
<td>3pm – 7pm Course commences (light refreshments provided)</td>
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<tr>
<td>Friday 15 April</td>
<td>10am – 6pm Course continues (meals provided)</td>
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<tr>
<td>Saturday 16 April</td>
<td>10am – 2pm Course concludes (meals provided)</td>
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<td>SURNAME</td>
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<td>MOBILE</td>
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<td>DEGREE IN PROGRESS</td>
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Payment will be made by: 
- [ ] Cheque
- [ ] EFTPOS
- [ ] EFT

Please let us know if you have any special requirements, including: dietary, mobility access or other.

**THIS COURSE MAY BE LIMITED TO 8 - 12 PARTICIPANTS**

**QUESTIONS ABOUT THE ADVANCED EDUCATION PROGRAM**

Irina Ferouleva  
Director of Programs  
T +61 8 8110 9904  
M 0421 337 907  
E irinaf@cmu.edu.au  
W www.cmu.edu.au/aep

**TO REGISTER**

Admissions Office  
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**Carnegie Mellon University – Australia**

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Adelaide, South Australia 5000 Australia